



For All Potential Partners: Reps, Franchisees, Investors, Website Partners & Store Owners

This questionnaire must be completed **before** Cannexus shares contracts, strategic information, or onboarding documentation. It ensures we only proceed with partners who are serious, professional, and aligned with the Cannexus mission.

SECTION 1: PERSONAL INFORMATION

Full Name: _____

ID / Passport Number: _____

Date of Birth: _____

Cellphone Number: _____

Email Address: _____

Residential Address: _____

City & Province: _____



SECTION 2: PARTNERSHIP PATHWAY SELECTION

Please select all Cannexus partnership models you are applying for:

A. For Existing Cannabis Stores

- Compliance Conversion** – I have a cannabis store and want full legal conversion under Cannexus.
- Hybrid Store Upgrade** – For stores currently selling both wellness products and grey-area cannabis items (flower/vapes/edibles) who want to become fully compliant medical dispensaries under the Cannexus

SECTION 21 FRAMEWORK.

- Cannabis Lounge Partner** – I run a cannabis lounge and want my members to become Cannexus partners/patients.
- Store-in-Store Model** – I run a business selling other products and want to add a Cannexus micro-dispensary for extra income.

FOR NEW STORES OR FRANCHISE APPLICANTS

- Cannexus Micro-Franchise (20–40 sqm)** – Recommended model; low overhead, fast setup.
- Cannexus Full Franchise (60 sqm)** – Larger-format dispensary.
- New Store Startup Support** – I want to open a completely new compliant store.



OTHER PARTNER TYPES

- Investor / Multi-Store Owner** – Funding, opening, or partnering on multiple Cannexus stores.
- Website Partner / Digital Services** – Offering digital development, marketing, or online integration for Cannexus.

OTHER (PLEASE DESCRIBE):



SECTION 3: BUSINESS & EXPERIENCE BACKGROUND

1. What is your current profession or business?

2. Do you have experience in cannabis, wellness, retail, sales, or medical industries?

Yes / No

If yes, describe:

3. Have you ever owned or operated a business before? Yes / No

If yes, details:

4. If joining as a store, what type of store do you operate? - Wellness store - Hybrid cannabis shop -Medical dispensary - Starting new store - Other:

5. If joining as a rep, what territories can you cover? _____



SECTION 4: FINANCIAL READINESS (ALL PARTNER TYPES)

6. Are you financially prepared to invest in the role you selected? Yes / No

7. If applying as a franchisee or investor, what is your available budget range? –

- Under R50,000 –
- R50,000–R150,000 –
- R150,000–R300,000 –
- R300,000–R1 million –
- R1 million–R5 million –
- R5 million+

8. If you claim investor backing, can you provide written proof? Yes / No

If yes, attach documents.



SECTION 5: PARTNERSHIP MOTIVATION

9. Why do you want to join Cannexus? (Select all that apply) –

- To open a legal medical cannabis dispensary –
- To become a Cannexus Sales Partner –
- To invest in multiple stores –
- To access legal products –
- To bring my store into compliance –
- To join a national cannabis brand –
- Other (describe):

10. What do you expect Cannexus to help you achieve?



SECTION 6: COMMITMENT & WORK ETHIC

11. **How many hours per week can you commit to Cannexus? _____**
12. **Are you comfortable with structured reporting and professional standards? Yes / No**
13. **Are you willing to follow the Cannexus Code of Conduct and Compliance Rules? Yes / No**
14. **Have you ever abandoned a business relationship or communication without notice? Yes / No**

If yes, please explain:

SECTION 7: COMMUNICATION & PROFESSIONALISM CHECK

15. **What communication style do you prefer? –**

WhatsApp –

Email –

Phone –

All of the above



16. How quickly do you typically respond to business messages? –

- Within 1 hour –
- Within a few hours –
- Same day –
- Next day or longer

SECTION 8: STORE-SPECIFIC QUESTIONS

17. Do you currently operate a store? Yes / No

If yes: - Store name: - Address: - Number of employees: - Current monthly turnover range: - Current operational category:

18. Are you selling any illegal or recreational cannabis products? Yes / No

If yes, please explain (Cannexus may assist you in transition):



19. Do you want to convert your store into a fully compliant medical dispensary? Yes / No

SECTION 9: INVESTOR-SPECIFIC QUESTIONS (IF APPLICABLE)

20. How many stores do you want to invest in?

21. What is your expected ROI timeframe? –

6 months –

12 months –

24 months –

Long-term

22. Do you prefer owning stores outright or partnering with existing operators?



SECTION 10: REQUIRED UPLOADS (MANDATORY)

- ID or Passport
- Proof of Address
- CIPC Registration Documents (if applying as a business or store)
- Company Documents (if applicable)
- VAT Registration Certificate (VAT Number)**
- SARS Tax Clearance Certificate**
- Investor Proof (if applicable)
- Store Photos (if store owner)
- CV (optional but recommended)

KYC verification is completed once these documents are received and compliance fees are settled.



SECTION 11: DECLARATION

I hereby declare that all information provided is true and accurate. I understand that:

- This form determines my eligibility for Cannexus partnership.
- Cannexus may require additional documents.
- Dishonesty or unverifiable claims may result in disqualification.
- Serious applicants must complete the **Cannexus Partnership Screening Fee**, which includes **mandatory compliance costs for legal and accounting verification**.

SECTION 12: CONFIDENTIALITY & COMPLIANCE DECLARATION

By signing this Questionnaire, I/We acknowledge and agree that:

- All Cannexus information disclosed is proprietary and confidential.
- I/We shall not circumvent Cannexus by engaging with suppliers, patients, or partners introduced by Cannexus without written consent.
- Mandatory compliance documents (VAT, Tax Clearance, CIPC, etc.) must be submitted.
- Breach of confidentiality or misrepresentation entitles Cannexus to injunctive relief and damages.



SECTION 13: MANDATORY COMPLIANCE CONSULTATION & AUDIT DECLARATION

- In accordance with Section 21 of the *Medicines and Related Substances Act, 1965 (Act 101 of 1965)*, FICA, POPIA, PAIA, and SARS requirements, all applicants must undergo a **Cannexus Compliance Team consultation**.
- Consultation fees: **R 1,300.00 per hour (excluding VAT)**.
- If non-compliance is identified, remedial consultations are billed at **R 1,700.00 per hour (excluding VAT)**, subject to the scope of compliance.
- No partnership, franchise, or affiliation will be activated until compliance is verified and certified.

COMPLIANCE FEE SCHEDULE ANNEX

- **Legal Costs** – Section 21 verification, SAHPRA alignment, advertising vetting.
- **Accounting Costs** – Reconciliation of registers, invoices, discounts, audit preparation.
- **POPIA Costs** – Policy adoption, staff training, privacy audits.
- **FICA Costs** – Proof of funds verification, beneficial ownership disclosure, AML/CFT screening.



- **Tax Compliance Costs** – Verification of VAT registration and SARS Tax Clearance Certificate.

SECTION 14: MARITAL STATUS & SPOUSAL CONSENT DECLARATION

Marital Status Declaration The Applicant hereby declares their marital status as follows:

- Single
- Married – In Community of Property
- Married – Out of Community of Property (ANC without accrual)
- Married – Out of Community of Property (ANC with accrual)
- Divorced (attach divorce order & settlement agreement)
- Widowed

Spousal Consent (Mandatory if Married in Community of Property or ANC with accrual)

In accordance with Section 15(2) & (3) of the Matrimonial Property Act 88 of 1984 , transactions affecting the joint estate require spousal consent. Courts have confirmed this in Marais N.O. v Maposa (SCA, 2020) , where a transfer of business interests without spousal consent was declared invalid.

I, the undersigned spouse of the Applicant, hereby consent to the Applicant's participation in Cannexus as a partner, franchisee, investor, or shareholder. I understand that this may affect our joint estate or accrual calculation in the event of



Page 11 divorce or dissolution. This acknowledgement aligns with *Badenhorst v Badenhorst* (SCA, 2006), which confirmed that spouses may claim up to 50% of business value in community of property.

Signature of Spouse: _____

Full Name: _____ Date: _____

If married out of community of property with ANC excluding accrual, the Applicant confirms that their spouse has no legal or beneficial interest in the business assets. Proof of ANC contract must be attached. This reflects the principle in *B F v R F* (GJ, 2018), where the court held that shares acquired during marriage formed part of accrual unless explicitly excluded.

If divorced, the Applicant must provide proof of divorce order and settlement agreement confirming that no ongoing claims exist against the business assets pledged to Cannexus. This requirement is consistent with *J.G.S v S.E.S* (WCHC, 2025), which clarified that unresolved marital claims can affect business transactions.



Page12 SECTION 15: DIRECTORSHIP & COMPANY INTERESTS

The Applicant must declare whether they are currently listed as a director or shareholder in any company registered with the Companies and Intellectual Property Commission (CIPC).

Details of Directorships If yes, provide:

- Company Name

- Registration Number :

- Role (Director / Shareholder / Both) :

- Percentage Shareholding



- Industry / Business Activity

Page13

The Applicant confirms that their current directorships or shareholdings do not conflict with Cannexus operations, compliance requirements, or supplier relationships. This aligns with FICA (Financial Intelligence Centre Act) requirements for beneficial ownership disclosure, and case law such as Marais N.O. v Maposa (2020) , which underscores the importance of transparency in business interests.

SECTION 16: EXTERNAL CANNABIS INTERESTS & COMPETITION

Applicants who currently own or operate cannabis -related businesses outside of Cannexus must declare whether they intend to convert all such stores into Cannexus -compliant operations or whether they are opening a new Cannexus concern. This disclosure is mandatory to ensure transparency, compliance with Section 21 of the Medicines and Related Substances Act, 1965 , and alignment with Cannexus's governance framework. Failure to disclose parallel cannabis interests may constitute a material breach of this agreement.

Applicants acknowledge that Cannexus operates as an independent, compliant medical cannabis network. Where applicants maintain cannabis -related interests



outside of Cannexus, Cannexus shall not be restricted, restrained, or prevented from pursuing its own business interests, expansion, or partnerships. Cannexus reserves

Page14 the right to proceed, decline, or suspend engagement if external activities compromise compliance, governance, or strategic alignment.

Cannexus does not position itself in competition with applicants' external concerns. However, Cannexus retains full discretion to determine whether parallel cannabis activities are compatible with its compliance framework and long -term objectives. Applicants accept that Cannexus may decline engagement if such activities present regulatory, reputational, or operational risks.



STATUTORY ABBREVIATIONS (WRITTEN IN FULL)

- SAHPRA – South African Health Products Regulatory Authority
- POPIA – Protection of Personal Information Act
- PAIA – Promotion of Access to Information Act
- FICA – Financial Intelligence Centre Act
- SARS – South African Revenue Service
- COA – Certificate of Analysis
- SOP – Standard Operating Procedure
- POS – Point of Sale
- AML/CFT – Anti-Money Laundering / Counter-Terrorist Financing

Signature of Applicant: _____

Full Name: _____ **Date:** _____